

Ten2Two Case Study

Growth at Gallus with culture in mind



Background

Gallus build sustainable, high performance environments that everybody can believe in. With expertise in leadership, organisation design and business transformation, Gallus challenge assumptions, cultivate belief and drive positive change by making performance excellence systemic. A growing business with offices around the UK, Gallus work with global ambitious organisations.

Challenge

Gallus wanted to build a solid foundation for their ambitious growth agenda. With high standards and demanding clients, they wanted to look for talented people who can make things happen and can develop as the business grows.

The company has developed a strong culture, prioritising employee output over office time, allowing them to offer a “rare blend of challenging work and career growth coupled with the flexibility to be able to enjoy doing the things that are important to you”

Gallus approached Ten2Two to find the perfect candidates for two new roles, a Business Development & Marketing Manager and a Business & Project Support Manager.

Solution

“Working with Ten2Two was refreshingly different. We were impressed by their ability to understand our business model and culture and their avoidance of the recruitment trap of just looking for people who have done the job before. They clearly understood our need to recruit for attitude, behaviour and future potential. Ten2Two managed the process seamlessly and with their help we found our two stars.

Zoe joined us in July as our Business Development, Marketing & Communications Manager, driving our strategic and operational plans in these areas. Zoe works full time but not in the conventional 9-5 pattern. Then Anna joined us in October to manage our Business and Project Support 2 days a week, to ensure our clients receive an amazing service and our infrastructure is the best it can be. Both Zoe and Anna have used their experience and transferable skills to settle quickly and instantly add value!”

Zoe's Story

“I approached Ten2Two as my previous role in field sales required long hours – difficult to juggle with school.

I was struggling to find anything that combined flexibility and a challenging and progressive career. Ten2Two had a completely different approach to other agencies – with roles at the right level coupled with the flexibility I needed.

My Marketing role at Gallus draws on my business skills but also offers a real challenge. I feel that I am an integral part of the team and I'm excited about the future at Gallus. Working flexibly is the perfect solution for me and my family.”

Anna's Story

“Ten2Two gave me confidence they completely understood what I was looking for in my next role. They recognised my skills were transferable and offered encouragement throughout my search for a new position. My experience with Gallus has been nothing but positive, they are the type of company I always wanted to work for.”

We help businesses find talented part-time professionals to cost-effectively grow and improve their business.

